

Pension Maximization Mr. Client (Single Life Payout Option)

Employee: Mr. Client, Age 62 (Assumed rating: Preferred, Non-smoker)

Mrs. Client, Age 57

Mr. Client's Retirement: Age 62

Monthly Straight Life Annuity: \$3,789.75

Monthly Joint & Survivor Annuity: \$2,633.87

Difference: \$1,155.88 / Month

SPIA

Amount needed now: \$597,774

Amount needed in 10 years: \$492,512

Amount needed in 20 years: \$356,652

Monthly cost of 10 year term insurance (\$105,262): \$47.62

Monthly cost of 20 year term insurance (\$135,860): \$111.05

Monthly cost of GUL insurance to age 121 (\$356,652): \$574.43

GUL: Penn Mutual, T10 & T20: William Penn

Total Monthly Cost: \$733.10

Total Savings \$422.78 / Month

Total Monthly Costs:

Years 1-10	Years 11-20	Years 21+
\$733.10	\$685.48	\$574.43

Pension Maximization Benefits

- Stepdown of premium
- Flexibility
- Ability to leave a legacy to your heirs, not just your spouse (beneficiary with pension is irrevocable)
- Income is partially tax free, rather than 100% taxable
- Effects on Medicare penalties bases on income
- Client has control